

BY THE
Numbers
Coast – EOY 2025

COAST	2025	2024	% CHANGE
CLOSED SALES IN UNITS			
97103	213	193	10.4%
97110	48	63	-23.8%
97121	19	24	-20.8%
97130	77	94	-18.1%
97131	58	46	26.1%
97138	240	229	4.8%
AVERAGE CLOSED PRICE			
	(\$,000)	(\$,000)	
97103	511.8	486.3	5.2%
97110	1,072.0	1,270.6	-15.6%
97121	411.0	462.8	-11.2%
97130	832.8	803.6	3.6%
97131	452.2	429.9	5.2%
97138	569.1	615.6	-7.6%
AVERAGE DAYS ON MARKET			
97103	76	68	11.8%
97110	86	79	8.9%
97121	121	85	42.4%
97130	67	41	63.4%
97131	87	58	50.0%
97138	85	76	11.8%
SOLD VS. LIST PRICE			
97103	97.3%	97.6%	-0.3%
97110	95.7%	95.5%	0.2%
97121	96.5%	97.5%	-1.1%
97130	98.0%	97.2%	0.8%
97131	99.4%	95.6%	3.9%
97138	96.3%	96.4%	-0.1%
ABSORPTION RATE			
97103	23.6%	15.3%	54.5%
97110	13.3%	22.8%	-41.6%
97121	26.3%	40.0%	-34.0%
97130	16.8%	34.0%	-50.4%
97131	20.1%	10.3%	94.4%
97138	21.2%	20.5%	3.7%